

Your Money ~ Your Union ~ Our Commitment

# 2021 ANNUAL REPORT

## WATERFRONT FEDERAL CREDIT UNION

BALANCE SHEET

	12/31/2021	12/31/2020	12/31/2019
Assets			
Unsecured	7,570,762	7,268,376	8,496,394
Consumer Secured	26,543,214	25,938,471	27,626,405
Real Estate Secured	13,038,736	9,807,127	9,411,902
Total Loans	47,152,711	43,013,974	45,534,701
Allowance for Loan Losses	(211,519)	(194,718)	(181,665)
Net Loans	46,941,192	42,819,256	45,353,036
Investments			
HTM Securities	-	-	-
AFS Securities	29,965,011	26,296,627	18,570,064
Catalyst	7,632,811	11,229,576	2,415,665
CD's in Other Financial Institutions	1,242,000	1,490,000	2,730,000
PSCU/COOP	105,053	106,786	104,619
AFS Mark to Market	(215,490)	498,985	(8,974)
Total Investments	38,729,386	39,621,974	23,811,374
Other Accounts Receivable	79,050	65,876	117,849
Cash	323,906	407,040	263,608
NCUSIF Capital	779,862	708,679	629,371
Prepaid Expenses	134,410	132,288	98,545
Fixed Assets	6,623,913	3,630,116	3,210,230
Accrued Income	174,178	169,748	183,490
Lease Deposit	8,672	8,672	8,672
TOTAL ASSETS	93,794,568	87,563,649	73,676,176
Liabilities			
Accounts Payable	605,465	320,722	322,140
Accrued Expenses	128,264	123,516	79,570
Other Liabilities	196,255	235,923	303,756
Shares	82,734,011	76,713,054	64,240,331
Certificates	1,263,632	1,582,049	1,666,660
<b>Total Shares &amp; Certificates</b>	83,997,644	78,295,103	65,906,991
Total Liabilities	84,927,627	78,975,264	66,612,457
Total Equity	8,866,941	8,588,385	7,063,719
TOTAL LIABILITIES & EQUITY	93,794,568	87,563,649	73,676,176
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Average Assets	92,036,822	82,038,808	72,993,648

# WATERFRONT FEDERAL CREDIT UNION

INCOME STATEMENT

	12/31/2021	12/31/2020	12/31/2019
Interest Income			
Interest on Loans	2,282,355	2,479,069	2,446,784
Interest on Investments	544,219	490,435	558,716
Total Interest Income	2,826,574	2,969,504	3,005,500
Total Interest Expense	36,112	32,078	29,028
Net Interest Income	2,790,462	2,937,426	2,976,472
Provision for Loan Loss	20,225	133,587	98,190
Net Interest Income after PLL	2,770,238	2,803,839	2,878,282
Total Non-Interest Income	1,236,154	1,117,824	1,168,952
Operating Expense			
Salaries and Benefits	1,513,536	1,477,955	1,452,204
Travel & Conference	37,753	47,203	86,029
Association Dues	42,156	39,195	37,096
Office Occupancy	260,985	265,545	263,219
Office Operations	641,417	649,033	661,341
Marketing & Promotion	135,445	82,785	82,332
Loan Servicing	107,578	112,073	185,000
Prof & Outside Serv	234,678	213,046	280,050
Fed Supv & Exam	17,445	20,073	18,522
Annual Meeting	-	-	4,955
Misc Operations	20,496	1,554	1,385
Total Operating Expense	3,011,490	2,908,462	3,072,133
Total Non-Op Gain (Loss)	(1,871)	3,507	1,505
NET INCOME	993,031	1,016,708	976,606
Ratios			
Net Worth Ratio (12m Avg Assets)	9.87%	9.86%	9.69%
Net Worth Ratio (current mo assets)	9.68%	9.24%	9.60%
Return on Average Assets	1.06%	1.16%	1.33%
Total Loans/Total Shares	56.14%	54.94%	69.09%

## WATERFRONT FEDERAL CREDIT UNION

#### **BOARD OF DIRECTORS:**

Justin Hirsch, Board Chair Richard Gurtiza, Board Vice-Chair Kurt Romischer, Secretary/Treasurer William T. Lassiter, Director Katharine Sweeney, Director Tyler Linsten, Director Zachary Ramels, Director

#### SUPERVISORY COMMITTEE:

Zachary Ramels, Committee Chair Elizabeth Stegriy-Burke Kathryn Robbins

#### **CREDIT COMMITTEE:**

William T. Lassiter, Committee Chair Christopher Romischer Richard Gurtiza

#### **MANAGEMENT:**

Michelle Cropley, President/CEO
Brenda Bollert, Vice President of Lending
Crissy Everly, Vice President of Finance

#### **MEMBER SERVICES:**

Sherrie Kunishige, Supervisor Angel Nunez Zachary Bouslaugh

#### **VIRTUAL SERVICES:**

Tanesha Andrews, Supervisor Carla Johnson Kimberly Sauer

#### **LOAN SERVICES:**

Kathy Pearson Roxanne Law Joann Mayon Brenda Reynolds

#### **ACCOUNTING:**

Valori Flake Judy Briggs

#### THANK YOU FOR YOUR MEMBERSHIP

**Branch Location:** 

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